



Paradise

# Paradise Entertainment Limited

*(Incorporated in Bermuda with limited liability)*

1180.HK

2021 Interim Results

26 August 2021

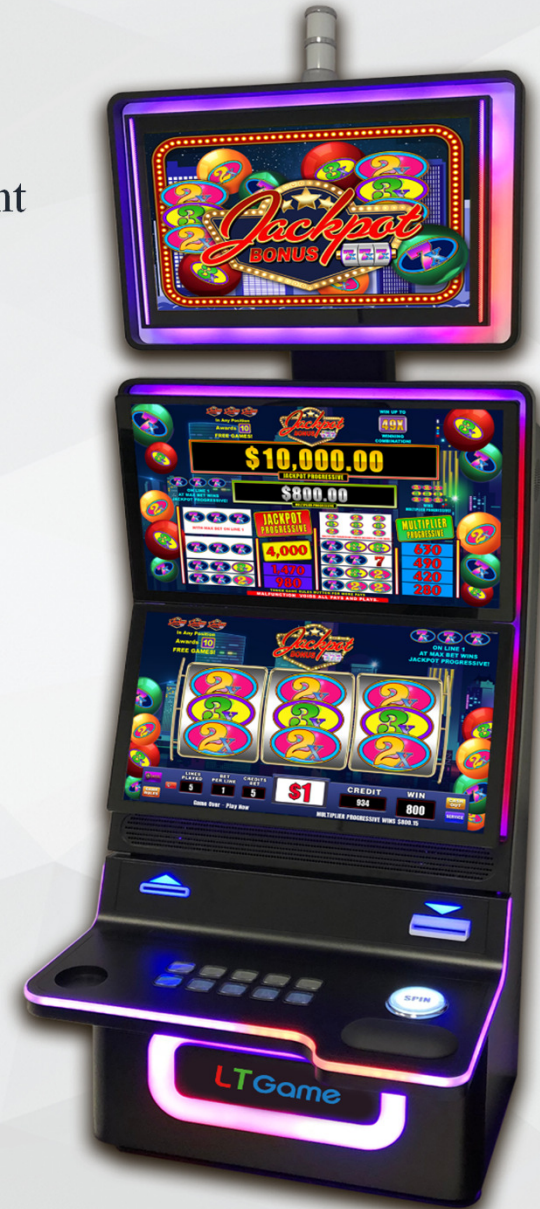
# BUSINESS UPDATE

For the six months ended 30 June 2021



# BUSINESS UPDATE – 1H2021

1. The outbreak of Covid-19 since early 2020 continued to bring un-precedent challenges and adverse impacts to global economy, as well as the Group's results
2. Continued investment in R&D of electronic gaming equipment and systems. The Group continued to provide upgrading services to LMG terminals in Macau and deploy self-developed slot machines in the North American and Macau markets
3. Increased investment in R&D on 5G, AI and other high-tech products in areas of education, sports and living, etc.
4. Increased investment in a joint venture engaged in management and operation of food and beverage businesses in Macau



# FINANCIAL UPDATE

For the six months ended 30 June 2021



# FINANCIAL HIGHLIGHTS – 1H2021

GGR

Casino Kam Pek Paradise

HK\$ **416.9** m  
(1H2020: HK\$262.4m)



Adjusted EBITDA

HK\$ **5.1** m  
(1H2020: loss of HK\$53.5m)



Reported Revenue

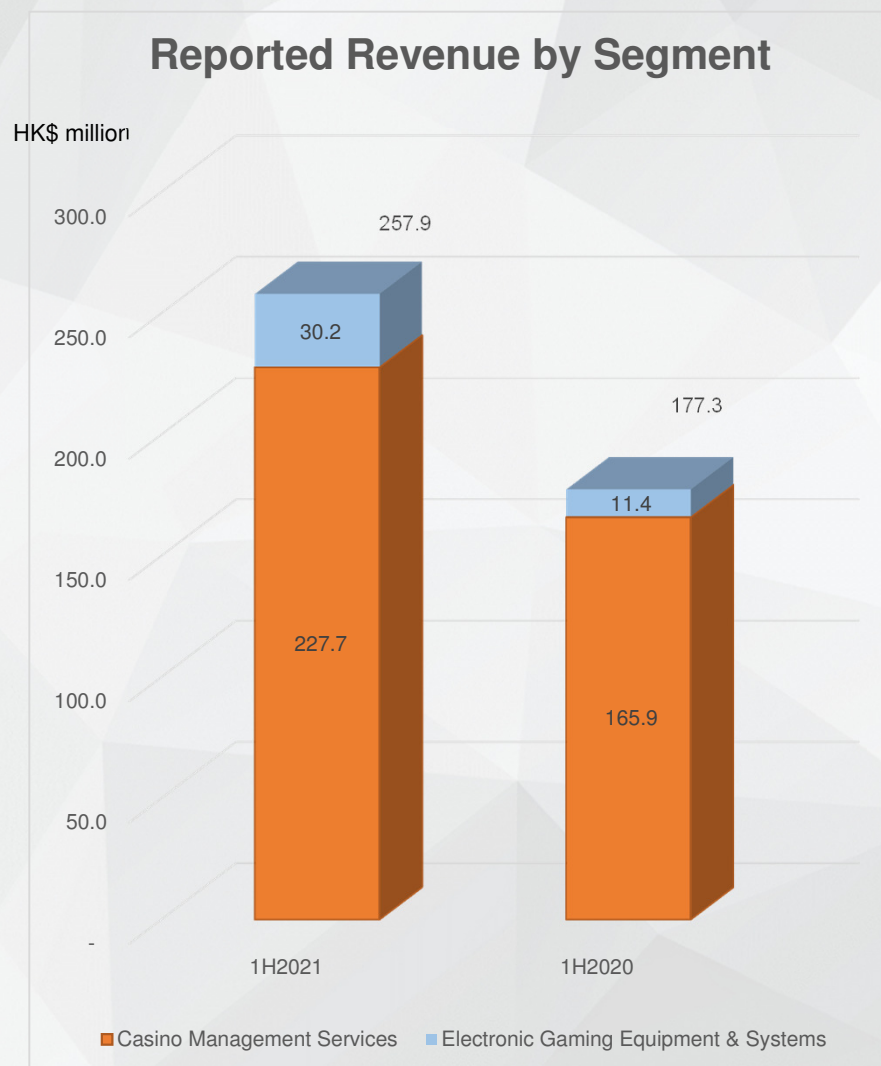
HK\$ **257.9** m  
(1H2020: HK\$177.3m)



Net loss

HK\$ **21.5** m  
(1H2020: net loss of HK\$111.3m)

# REVENUE & ADJUSTED EBITDA



## Adjusted EBITDA by Properties/Nature

| HK\$ million                                    | 1H2021        | 1H2020        |
|---|---------------|---------------|
| <b>Casinos under the Group's management:</b>    |               |               |
| • Casino Kam Pek Paradise                       | 39.1          | (14.1)        |
| • Casino Waldo <sup>(1)</sup>                   | -             | (21.8)        |
| <b>Subtotal</b>                                 | <b>39.1</b>   | <b>(35.9)</b> |
| <b>Electronic gaming equipment and systems:</b> |               |               |
| • Sale  | 9.5           | (7.6)         |
| • Leasing                                       | 2.3           | 0.9           |
| • R&D and other costs                           | (27.9)        | (37.9)        |
| • Royalty income from IGT                       | 1.8           | 0.4           |
| <b>Subtotal</b>                                 | <b>(14.3)</b> | <b>(44.2)</b> |
| <b>Other businesses <sup>(2)</sup></b>          | <b>(19.7)</b> | <b>26.6</b>   |
| <b>Group Adjusted EBITDA</b>                    | <b>5.1</b>    | <b>(53.5)</b> |

Remarks:

(1) The Group ceased to provide casino management services in Casino Waldo since 1 March 2020. The numbers shown in the above table for Casino Waldo for 1H2020 were for the period from 1 January 2020 to 29 February 2020

(2) Adjusted EBITDA of other businesses in 1H2020 in the above table comprised positive contribution of HK\$43.4 million from the Group's provision of procurement services during 1H2020

# CASINOS UNDER MANAGEMENT PERFORMANCE HIGHLIGHTS



**GGR**

|  | <u>1H2021</u>             | <u>1H2020</u>             |
|--|---------------------------|---------------------------|
|  | HK\$ <b>416.9</b> million | HK\$ <b>262.4</b> million |



**GGR Contribution**

- Traditional Tables

45.2%

39.4%

- LMG

51.5%

55.4%

- Slot Machines

3.3%

5.2%

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100.0%

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100.0%



**Reported Revenue**

HK\$ **227.7** million

HK\$ **142.6** million



**Adjusted EBITDA  
(loss)**

HK\$ **39.1** million

HK\$ **(14.1)** million







# KPIs FOR CASINOS UNDER MANAGEMENT



金碧匯彩娛樂場  
KAMPEK PARADISE CASINO

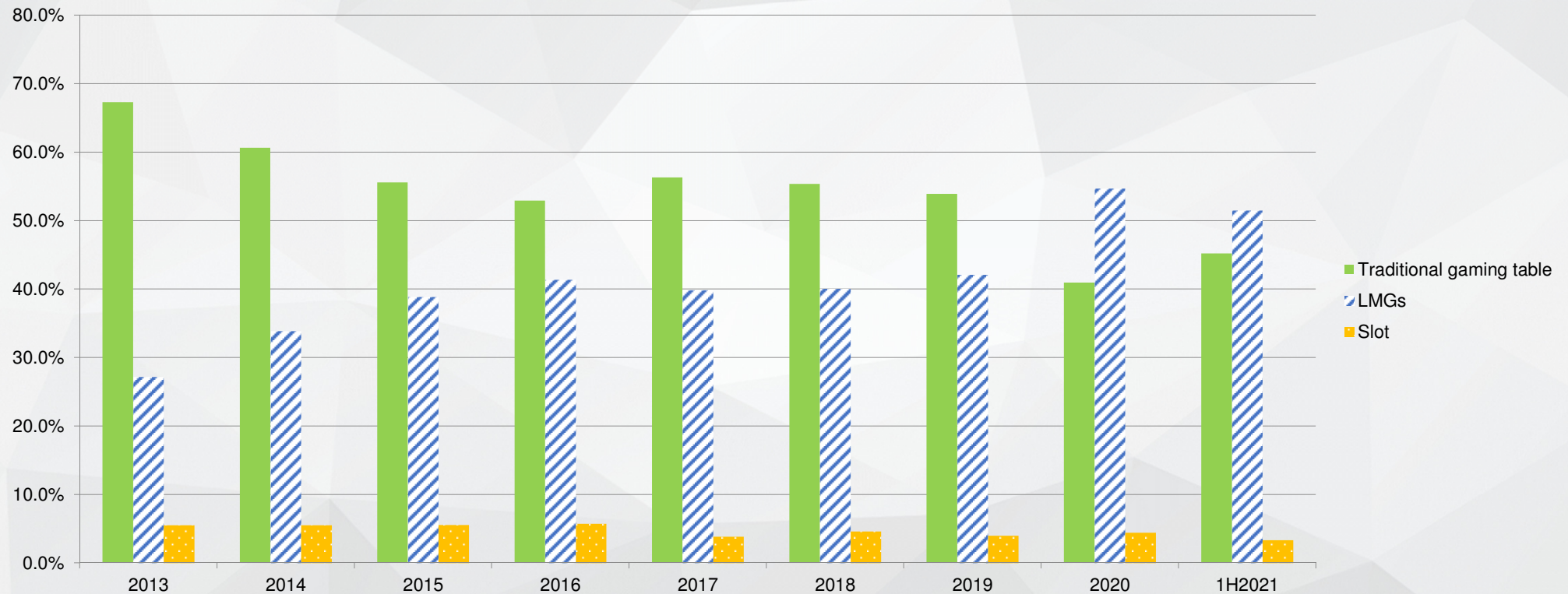


|  |   | <u>1H2021</u><br>HK\$ | <u>1H2020</u><br>HK\$ |
|--|---|-----------------------|-----------------------|
| Total GGR for the period                       |   | 416.9 million         | 262.4 million         |
| Traditional Gaming Tables<br>GGR per table/day |    | 26,700                | 22,700                |
| LMG Gaming Tables<br>GGR per table/day         |  | 118,600               | 79,900                |
| GGR per terminal/day                           |  | 2,465                 | 1,324                 |
| Blended Table<br>GGR per table/day             |  | 45,400                | 39,100                |



# GGR CONTRIBUTION IN CASINO KAM PEK PARADISE

Contribution of GGR (%)

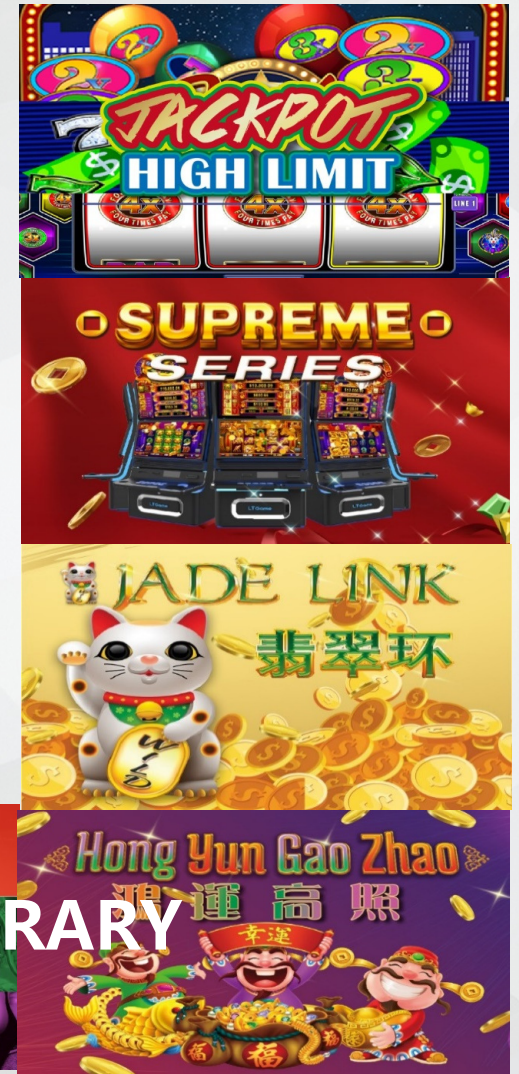


**GGR of LMGs outperformed traditional gaming tables during pandemic since 2020**

# ELECTRONIC GAMING EQUIPMENT & SYSTEMS PERFORMANCE HIGHLIGHTS

## ELECTRONIC GAMING EQUIPMENT & SYSTEMS

- ★ Upgrade of LMGs in Macau **1,228** units
- ★ Reported Revenue **HK\$ 30.2** million
- ★ R&D and Other Costs incurred (included in Adjusted EBITDA) **HK\$ 27.9** million
- ★ Adjusted EBITDA (loss) **HK\$ (14.3)** million



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# CONTACT INFORMATION



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